

April has Earth Day

Did you know?

April 22nd marks the 40th anniversary of Earth Day. John McConnell was a peace activist who first proposed Earth Day in 1969 to celebrate Earth's life and beauty. Senator Gaylord Nelson (D-WI) is credited for making Earth Day official because he proposed a bill asking Congress for a nationwide celebration to be held annually on April 22nd. The first official Earth Day was celebrated in 1970. Since then, Earth Day has transformed from a grassroots movement into a worldwide citizen crusade. In 1990, Earth Day went global when 200 million people in 141 countries participated in activities and events. From 1990 to 2000, recycling and global warming became major messages on Earth Day. Today, more than 5,000 environmental groups across the world participate in Earth Day to help spread the message of conservation and preservation.



The United States was the first country to participate in Earth Day in 1970. Today, more than 175 countries celebrate Earth Day.

Today 32% of our waste is recycled.

75% of the water pumped out of the ground is recycled.

Recycling one aluminum can saves enough energy to run a 100-watt light bulb for 20 hours, a computer for 3 hours, or a TV for 2 hours.

It takes approximately one million years for a glass bottle to break down in a landfill. In the US today, 34% of all glass containers are recycled.

It takes more than 500,000 trees to produce the newspapers Americans read each Sunday, yet only 30% of all newspapers are recycled.

Plastics require 100 to 400 years to break down in a landfill.

The average person throws away 4 pounds of garbage every day.

Paper is the most common item found in our trash.

Product packaging accounts for 1/3 of our trash.

Spring is Here!



Odds and Ends from Orion:

- Go Red Wings! and go warmer weather!
- As we move into May, we are finding more clients are stepping up to the new level 4.4 release and/or moving up to Level 4.30.0.18 for the new features and for Sage's Windows 7 compliance. Please let us know if you plan on upgrading so that together we can come up with a schedule that works best for you.
- For those on Level 4.1, Level 4.2 and Level 4.3. Sage has been consistently releasing a new service update for 4.1, 4.2 and 4.3 on a monthly/bi-monthly basis. Level 4.1 is on service update number 23, Level 4.2 is on service update number 26 (both of these are their Microsoft Vista compliant releases) and 4.3 is on service update number 18. Level 4.4 is on service update 1. These updates are available to you as part of your Client Care subscription with Sage. If you need help installing any of the service updates or have any questions, please give us a call.

Till Next Month,

Important Info for Payroll Module Users



Info from Sage on the NEW HIRE ACT "From a thread on the MAS90 Community Forum"

The team at Sage is keeping an eye on this for you, no worries! However, as noted earlier in this thread, you will not be required to report on this until the second quarter of 2010. As a result, until the IRS posts the actual changes for the Federal Form 941, we at Sage don't exactly know what work we have to do in our MAS 90 and 200 Payroll module. It is definitely the Employer expense and not the Employee filing that is affected. We anticipate you will need to setup an Earnings Code that is flagged as not subject to Employer FICA and use this new Earnings Code when entering payroll for these specific employees so the Employer Expense is calculated correctly. What we don't know is if we will need to bucket the earnings amounts subject to 'ER FICA and not subject to 'ER FICA separately by employee or make other changes based on the new requirements. So, for now, stay tuned until we get more information from the federal government on these changes.

Thanks Erika!

PA-DSS Compliance for Level 4.3 and 4.4

By July 1, 2010, credit card companies must ensure that software applications used by merchants that collect and/or store credit card information be Payment Application-Data Security Standard (PA-DSS) compliant.

What is PCI-DSS compliance?

PCI-DSS (Payment Card Industry Data Security Standard) is a set of requirements for enhancing payment account data security. Its standards include requirements for security management, policies, procedures, network architecture, software design, and other measures created to protect customer account data. Developed by American Express, Discover Financial Services, JCB, MasterCard Worldwide, and Visa International (the founders of the PCI Security Standards Council), PCI-DSS is designed to facilitate global adoption of consistent data security measures.

There are 12 requirements that fall into six categories:

Build and Maintain a Secure Network

1. Install and maintain a firewall configuration to protect cardholder data
2. Do not use vendor-supplied defaults for system passwords and other security parameters

Protect Cardholder Data

3. Protect stored cardholder data
4. Encrypt transmission of cardholder data across open, public networks

Maintain a Vulnerability Management Program

5. Use and regularly update anti-virus software
6. Develop and maintain secure systems and applications

Implement Strong Access Control Measures

7. Restrict access to cardholder data by business need-to-know
8. Assign a unique ID to each person with computer access
9. Restrict physical access to cardholder data

Regularly Monitor and Test Networks

10. Track and monitor all access to network resources and cardholder data
11. Regularly test security systems and processes

Maintain an Information Security Policy

12. Maintain a policy that addresses information security

How is "cardholder data" defined?

Cardholder data is the full magnetic stripe or the Primary Account Number plus any of the following:

- Cardholder Name
- Expiration Date
- Service Code

The PCI DSS applies to any businesses that store, process, transmit or have access to cardholder data.

What is Sage MAS90 and MAS200 doing to be PA-DSS compliant?

Sage MAS 90 and 200 v4.30.0.18 and 4.40.0.1 are in the process of being certified as compliant with PA-DSS. Also important: Sage Payments Solutions is a Level 1 service credit card processing service provider that is in compliance with PCI-DSS.

What's been added on 4.30.0.18 and 4.40.0.1 for Enhanced Credit Card Security?

To enhance the ability to safeguard credit card information, new user preferences have been added so you can designate users that can print or display fully formatted credit card numbers. The credit card information will be protected for unauthorized users by masking the credit card numbers. Two security event roles have also been added to allow you to designate which roles can change, or delete, the encryption key for credit card numbers. Industry standards recommend that you change this key annually, or even more frequently. Also to enhance your credit card security, the key used to encrypt the credit card information is now stored separately from your company data. By using the Sage MAS 90 and 200 alternate directory feature, your key will be stored in a different physical location than your company data.

PA-DSS Compliance for Level 4.3 and 4.4 - continued

A new Credit Card Audit Log will provide:

- All credit card transaction requests sent to the payment server
- Each time credit card numbers are encrypted or decrypted
- Each time a user's print or display credit card preferences is changed
- Each time a credit card key is changed or deleted

Will installing the dot 18 service pack on 4.3 or dot 1 service update on 4.4 do anything to my current data?

Please be aware that this update (for 4.30.0.18 and 4.4.0.1) is a MAJOR update that affects those that use credit card processing in a significant fashion. The new PAD standards require changes in the encryption methods for storing credit card numbers. This update may DELETE all stored credit card numbers that are presently in the system. This may pose a huge problem for some, so before you install the 4.3.0.18 or 4.4.0.1 service update, this must be taken into consideration (we recommend a trial conversion first to uncover any problems before the live upgrade).

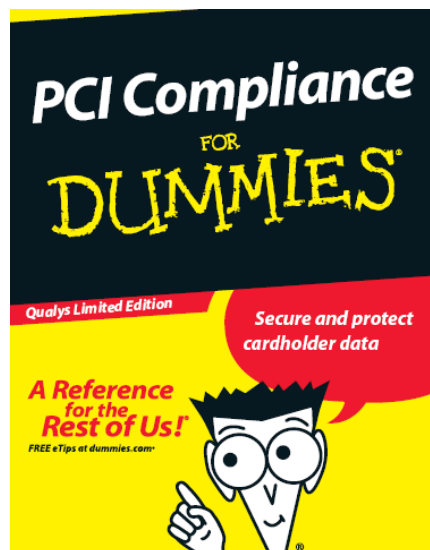
How can I learn more about this?

I would suggest that you start by reading what has been published by Sage on this topic. The best place to start is a SAGE website that has other links to

- The PCI compliance website
- A great PCI for Dummies PDF download
- A Frequently Asked Questions (FAQ) for PCI
- The PA-DSS Implementation Guide for MAS90 and MAS200

The website link? = <http://www.sagemasinfo.com/m90pci/>

As usual, please call us if you need help and/or more information.

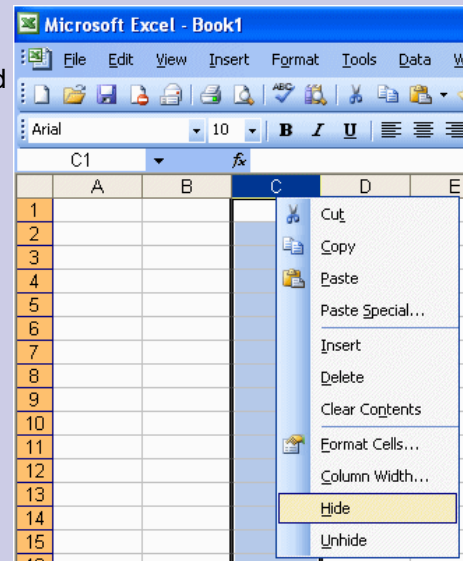


Windows Excel Tip - Hiding Charted Data!

Typically, you want Excel to display data when you chart it, but not always. A good example of just such a situation is data that's charted by the month. You probably don't want to re-plot your chart as you add data for each month, so you probably plot the entire worksheet (from January to December) when you create the chart. However, doing so displays axis points for all the months, not just those for which you have data.

If you'd rather your chart not display points for months that have no data, you can hide the empty worksheet columns until you're ready to update that month. Excel won't chart the hidden columns. For example, if you have data only for the months of January through June, you can hide the worksheet columns from July through December. Then, when you run the chart, Excel will seem to plot only January through June. When you add July's data, you simply unhide the column, and Excel will add the new data to your chart--month by month.

To hide a column, simply select the column, right-click the selection, and then choose Hide from the context menu. Unhiding the column is just as simple--choose Unhide from the context menu.



Exciting Spring Promotions from SAGE!

Distribution Customers: Save 20% with the purchase of two or more distribution solutions!

Existing Distribution Customers: Save 20% with the purchase of two or more distribution solutions. Sage MAS 90 and 200 customers can complete their distribution solution and save 20% when they purchase two or more eligible solutions.

**Eligible solutions include the following: Bar Code, Credit Card Processing, Inventory Management, Purchase Order, Return Merchandise Authorization, Sales Order, Sage SalesTax, and StarShip . This offer does not apply to Sage maintenance or support fees and cannot be combined with any other product offer. To take advantage of this offer, customers must have a current Sage Maintenance Plan. All eligibility is subject to approval.*



Extended Solutions Customers: Save 50% off the product with the purchase of a version 4.3 extended solution scheduled to be included into version 4.4

Sage MAS 90 and 200 customers who may need a retained extended solution for version 4.3 can save 50% on those scheduled to be included in the 4.4 product updates.

**Refer to the Extended Solutions Partner FAQ for a comprehensive list of the 27-extended solutions that are scheduled to be included into version 4.4 . Standard maintenance charges will apply for any retained extended solution scheduled to be incorporated from September 2010 forward. Call your customer account manager for more information. To take advantage of this offer, customers must have a current Sage Maintenance Plan. All eligibility is subject to approval .*

Sage Spring 2010 Promotions valid through June 30, 2010. Please contact Jim Steele for more information.

We encourage you to provide us with your feedback, comments and suggestions on how we can better serve your business needs. Contact us at **248-893-1060** or email to **jimsteele@orionbas.com**